

# Aon Insurance Managers (Switzerland) Ltd



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# About us

## Aon Global Insurance Managers

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- ↳ We are the leading global captive manager with 24% market share and over 1'260 captives under management.
- ↳ Over 500 staff in 30+ offices in all major domiciles and locations
- ↳ A worldwide network of offices in 120 countries from Albania to Zimbabwe
- ↳ We provide “<http://aonline.aon.com>” to our clients free of charge. It is an internet-based facility to give our clients instant access to real-time data on their captive, managed for them by their account team.
- ↳ Standardized systems enable us to serve you continuously even at peak times or in exceptional circumstances.



# Leading captive managers worldwide

2008 Ranking	Captive Manager	Captives Managed 2008	Captives Managed 2007	Domiciles	Captives Formed in 2008	Staff
1	Aon Global Insurance Managers	1,269	1,300	32	51	500
2	Marsh-Captive Solutions	1,120	1,131	31	44	444
3	Willis Management	298	286	19	21	118
4	USA Risk Group	254	239	14	25	67
5	IAS Global Captive Group Ltd.	200	198	2	8	99
6	HSBC Insurance Management	194	184	8	12	93
7	Atlas Insurance Management	170	154	3	31	18
8	Alta Group Ltd.	117	111	4	7	39
9	Beecher Carlson Holdings Inc.	104	101	10	11	36
10	Active Captive Management	99	69	4	33	34
	Other	1,386	1,438	-	-	-
<b>Worldwide Total</b>		<b>5,211</b>	<b>5,119</b>			



# Market share

2008 Ranking	Captive Manager	Captives Managed	Market Share	2007 Ranking	Ranking Change +/-
1	Aon Global Insurance Managers	1,269	24%	1	-
2	Marsh-Captive Solutions	1,120	21%	2	-
3	Willis Management	298	6%	3	-
4	USA Risk Group	254	5%	4	-
5	IAS Global Captive Group Ltd.	200	4%	5	-
6	HSBC Insurance Management	194	4%	6	-
7	Atlas Insurance Management	170	3%	7	-
8	Alta Group Ltd.	117	2%	New Entry	N/A
9	Beecher Carlson Holdings Inc.	104	2%	8	-1
10	Active Captive Management	99	2%	New Entry	N/A
	Other	1,386	27%	-	-
<b>Worlwide Total</b>		<b>5,211</b>	<b>100%</b>		

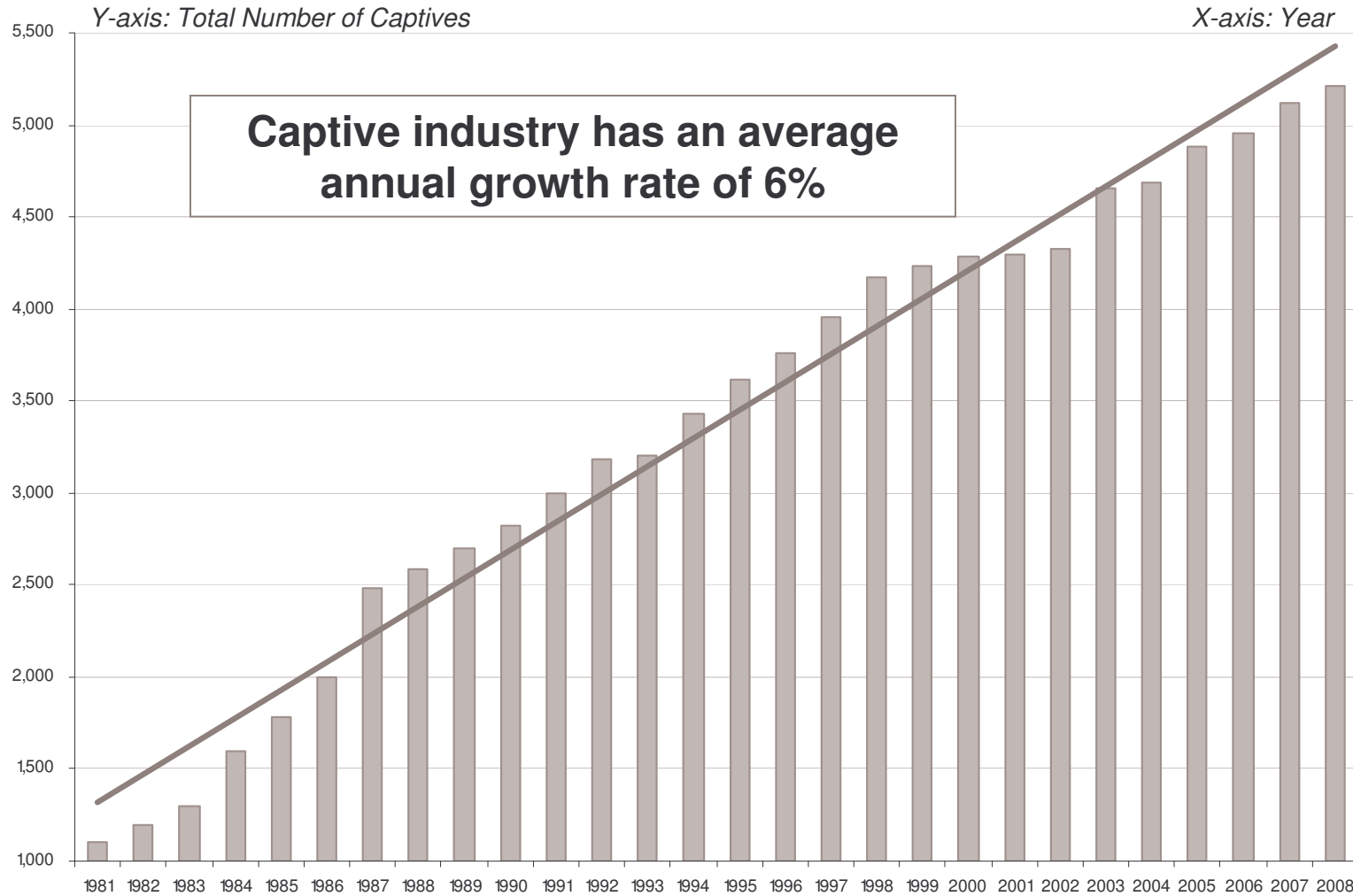


# 2008 top 25 worldwide domiciles

	2008	2007	2008-2007	2006	2005	2006-2005
Domicile	Captive Amount	Captive Amount	% Change	Captive Amount	Captive Amount	% Change
Bermuda	960	958	0.2%	989	987	0.2%
Cayman Islands	777	765	1.6%	740	733	1.0%
Vermont	557	567	-1.8%	563	542	3.9%
Guernsey	370	368	0.5%	381	382	-0.3%
British Virgin Islands	332	392	-15.3%	400	383	4.4%
Luxembourg	262	210	24.8%	208	208	0.0%
Barbados	229	219	4.6%	235	301	-21.9%
Turks & Caicos	182	173	5.2%	169	166	1.8%
Hawaii	165	163	1.2%	160	158	1.3%
South Carolina	163	158	3.2%	146	122	19.7%
Isle of Man	156	155	0.6%	161	165	-2.4%
Dublin	131	131	0.0%	154	154	0.0%
Nevada	123	108	13.9%	95	58	63.8%
Arizona	106	94	12.8%	83	53	56.6%
District of Columbia	90	77	16.9%	70	59	18.6%
Kentucky	67	31	116.1%	10		N/A
Utah	122	92	32.6%	30	15	100.0%
Singapore	63	62	1.6%	60	60	0.0%
Switzerland	50	48	4.2%	48	48	0.0%
Deleware	40	18	122.2%			N/A
Montana	35	30	16.7%	21	13	61.5%
Labuan	30	31	-3.2%	26	28	-7.1%
British Columbia	17	20	-15.0%	18	15	20.0%
Gibraltar	17	19	-10.5%	39	33	18.2%
Bahamas	16	16	0.0%	26	22	18.2%

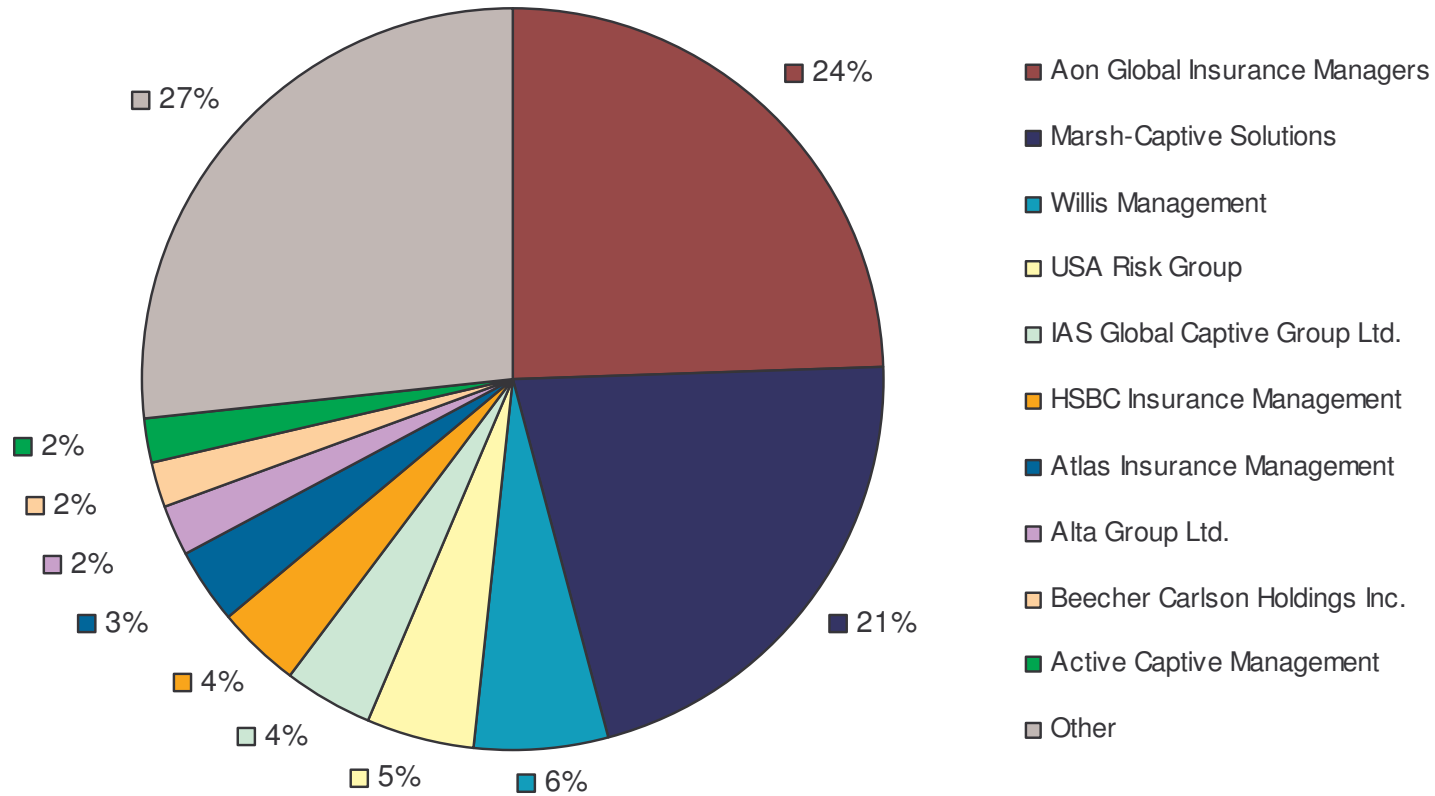


# Total worldwide captives



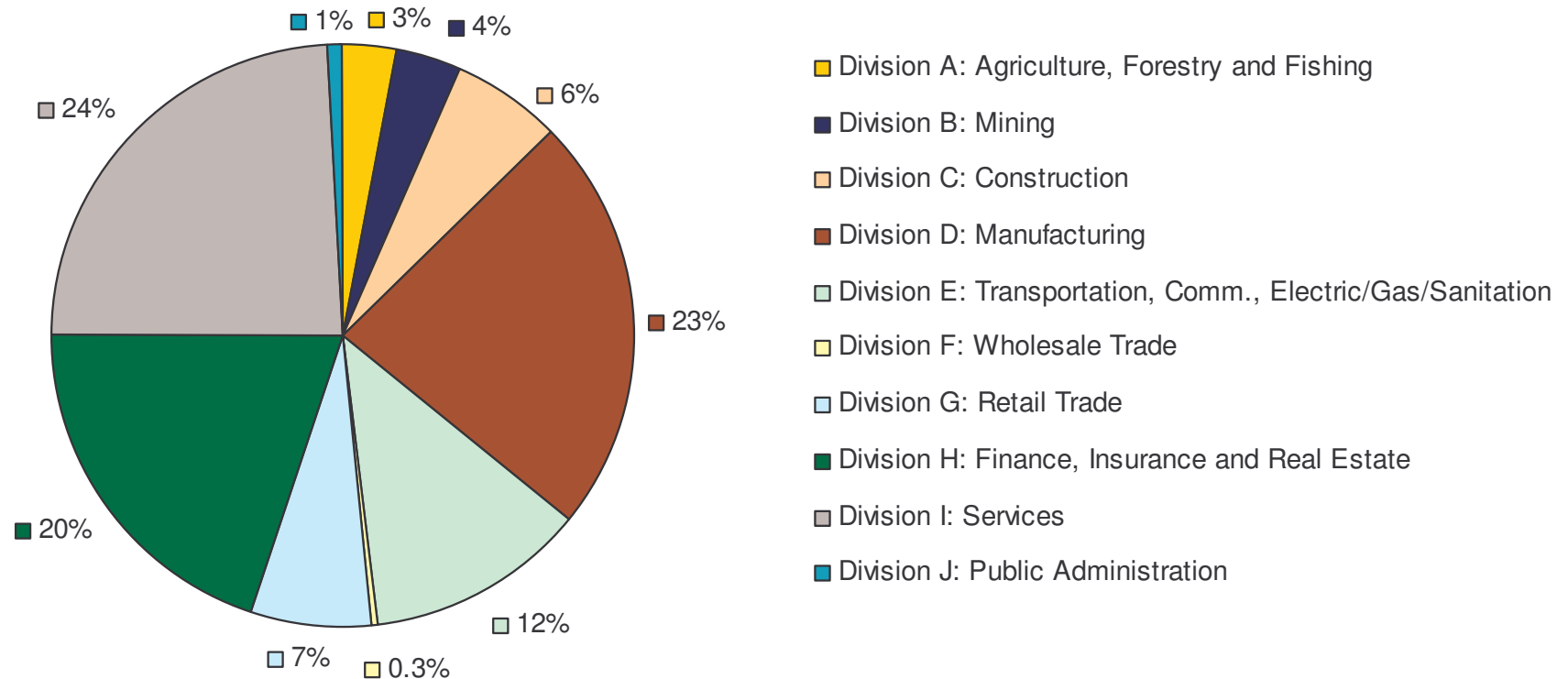
# 2008 worldwide market share

Total Captives Worldwide: 5,211





# AGIM captives by parent company location 2008



# Services of Aon Insurance Managers (Switzerland) Ltd (I)

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## ↳ Captive Establishment/Licensing Procedure

- All issues relating to the set-up of a captive will be carried out. This includes work with commercial register, notary, tax authority, the completion of the Business Plan as well as other regulatory documentation, the submission to the FINMA (Swiss FSA) and subsequent interaction until receipt of the (re-)insurance licence.

## ↳ Management of the captive

- Once the (re-)insurance licence has been obtained, the captive can start underwriting business. AIM Switzerland is the prime captive manager in Switzerland offering complete administration services, renewal of contracts including implementation, accounting, tax returns, preparation of board meetings/annual general meetings.

# Services of Aon Insurance Managers (Switzerland) Ltd (II)

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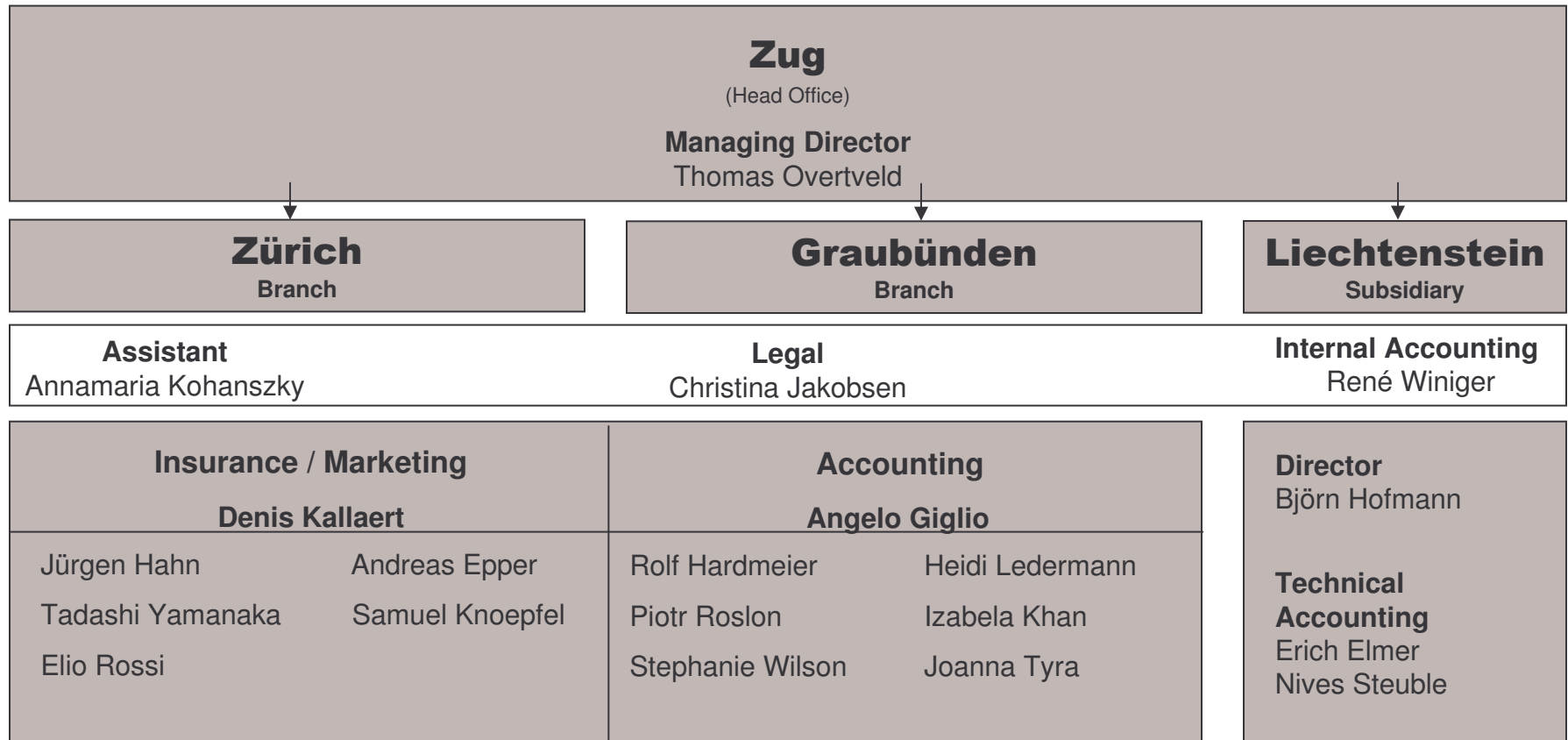
## ↳ Mergers and liquidations of captives

- We have expert experience in the field of mergers and liquidation of captives. We offer winding-up services such as commutation and novation.

## ↳ Other services

- Also offers administration and accounting support/services are offered to companies which are not captives such as branch offices, holding companies or finance companies. Further services to be obtained are internal control system, internal audit, tax returns, office rent etc.

# Organisation of Switzerland and Liechtenstein



# Key figures and professional qualifications

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## As per 30 June 2009

AIM Switzerland & Liechtenstein manage  
43 captives  
4 holdings  
2 branches

## Staff qualifications

8 insurance technicians and marketing consultants  
10 accountants  
1 legal advisor  
1 office assistant

## Origin of parent companies

Austria  
Belgium  
France  
Germany  
Hungary  
Ireland  
Isle of Man  
Israel  
Japan  
Netherlands  
Scandinavia  
Switzerland  
United Kingdom

## Languages spoken in AIM Switzerland & Liechtenstein

English  
(Swiss-)German  
Dutch/Flemish  
Swedish  
Norwegian  
Polish  
Hungarian  
French  
Italian  
Spanish  
Portuguese  
Japanese

